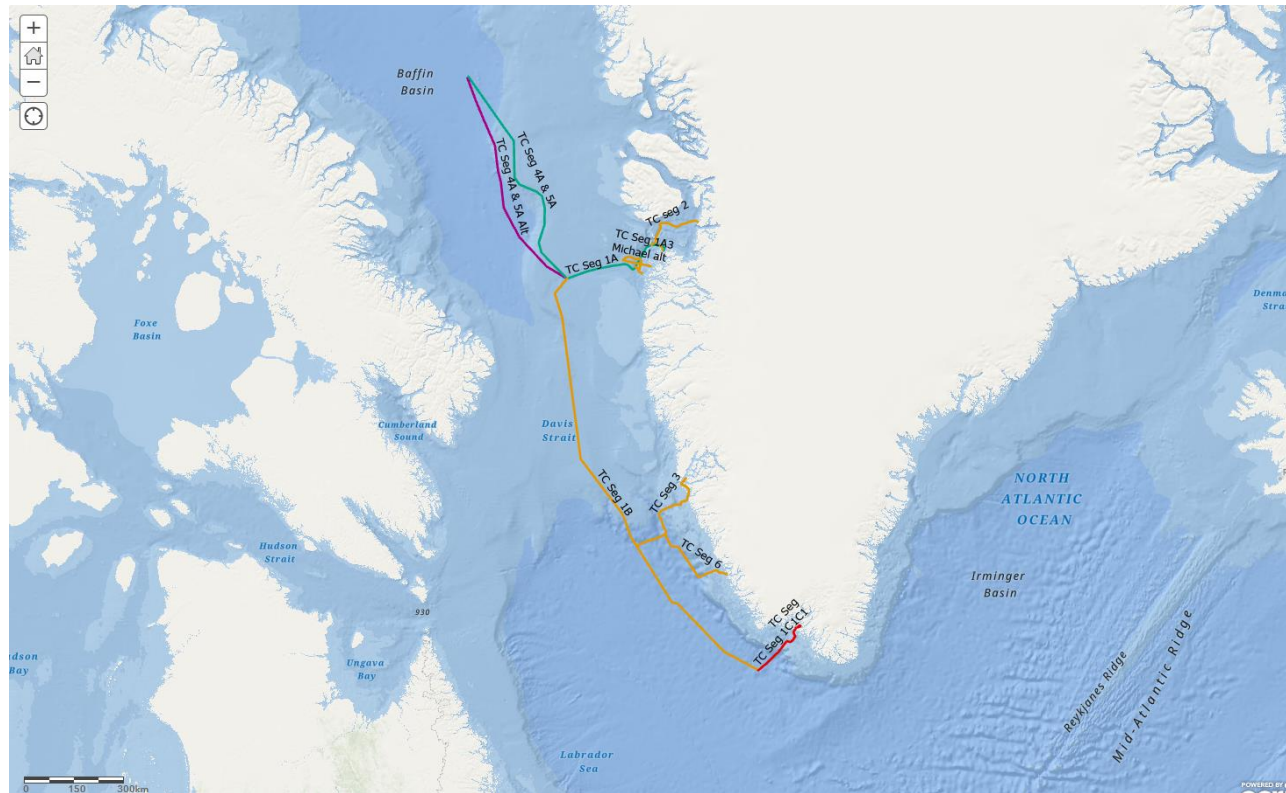


| # | Question | Answer |
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| 1 | as regards the permits, could you specify which are the responsibility of the Contractor? | Purchaser will apply for the national survey permit based on the vessel information provided in Appendix 3.3 (Vessel used by Contractor) submitted by bidder as part of its quotation. All other permits are the responsibility of the Contractor. The Contractor is encouraged to contact the Danish Maritime Authority in order to obtain information on relevant permits. Danish Maritime Authority, Casper Brandts Plads 9, 4220 Korsør, Denmark. Phone: +45 72196000, mail: sfs@dma.dk . |
| 2 | on the basis of the surveys in your possession, are there any data relating to the weather conditions of the season in which the survey campaign is planned? | <p>In general, Purchaser refers to publicly available information on weather conditions in the area, e.g. the following websites: https://ocean.dmi.dk/arctic/icecharts_gl_southwest.uk.php, https://ocean.dmi.dk/icebergatlas/index.php, https://www.dmi.dk/index.php?id=3325 and https://ocean.dmi.dk/wavestat/index.uk.php</p> <p>Weather information from earlier surveys in 2007 (Iceland – Greenland – Canada) and 2014 (along the west coast of Greenland between Nuuk and Aasiaat) will be shared to the extent available and can be assessed during bid meetings, mainly for the purpose of assessing normal ice conditions.</p> |
| 3 | Is there an obligation to employ local staff and/or local subcontractors? | Local involvement is not a requirement, however, local involvement will be part of the evaluation of received quotations. Please refer to the section called "Bid Evaluation" in the Cover Letter. Local involvement shall be stated in Appendix 3.5 (Subcontractors and Service Locations) submitted by Bidder as part of its quotation. |
| 4 | Are there any statutory ceilings for insurance? | We are not aware of any statutory ceilings for insurance applicable for Greenland. If the bidders require more certainty in this respect, we advise that they ask their insurance brokers. |
| 5 | Is it possible to use subcontractors? Is the possibility of joint ventures envisaged? If so, should these be specified in the offer phase? | Yes, it is possible to use subcontractors, please refer to Appendix 3.5 (Subcontractors and Service Locations) which the Bidder is requested to fill out and submit with the quotation. For joint ventures, please refer to the section "Joint Venture / Consortium Agreement" in the Cover Letter. Both shall be specified in the offer phase. |

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| 6 | Are there limits to the route developments requested on board by the Purchaser's Rep? | No, the assessment of data as it is acquired may require deviations from the tentative route given in Appendix 2.1 (Route Position Lists) at the discretion of the Purchaser Representative. |
| 7 | Are there any restrictions on the employment of non-European staff? | No |
| 8 | regarding data security, are there any particular requests? | Bidder is requested to provide information as to its security measures in relation to the topics set out in Appendix 3.4 (Contractor's Information on Security Measures) submitted as part of its quotation. |
| 9 | while the survey will be ongoing, is it required to send preliminary data to the purchaser or is it only required to analyze the data on board to allow the Purchaser's Rep and the Contractor the preliminary cable route? (this is also necessary to know for the type of internet connection to be used on board). | It is not a requirement, however, it will be evaluated positively in relation to the criteria, "information security capabilities", see Cover Letter. Please refer to section 1.4 (Delivery of Data and Results) in Appendix 3.4 (Contractor's Information on Security Measures) where bidder is requested to provide information on upload regime. |
| 10 | Should the final data transfer be on physical media or via a cloud transfer? As per appendix 4 (4.3) | The Survey Results shall be delivered as follows: <ul style="list-style-type: none"> - 1 hard copy of the Survey Report, including Survey charts. - 3 Electronic copies of the Survey Report, including Survey charts and Survey Data, delivered on 3 separate SSD hard drives. |
| 11 | during the site visits of landing points, is requested also the survey of cable stations? | No, the scope of work does not include work on shore. |
| 12 | in the landing points, are there conduits already installed for other cables to be used for your? | No, Tusass have no knowledge of any existing conduits near any of the cable landings described in this project. |
| 13 | Are there penalties for any delays in the execution of the plan of work? | Yes, please refer to clause 15 (Liquidated Damages) of the Contract on Marine Route Survey. |

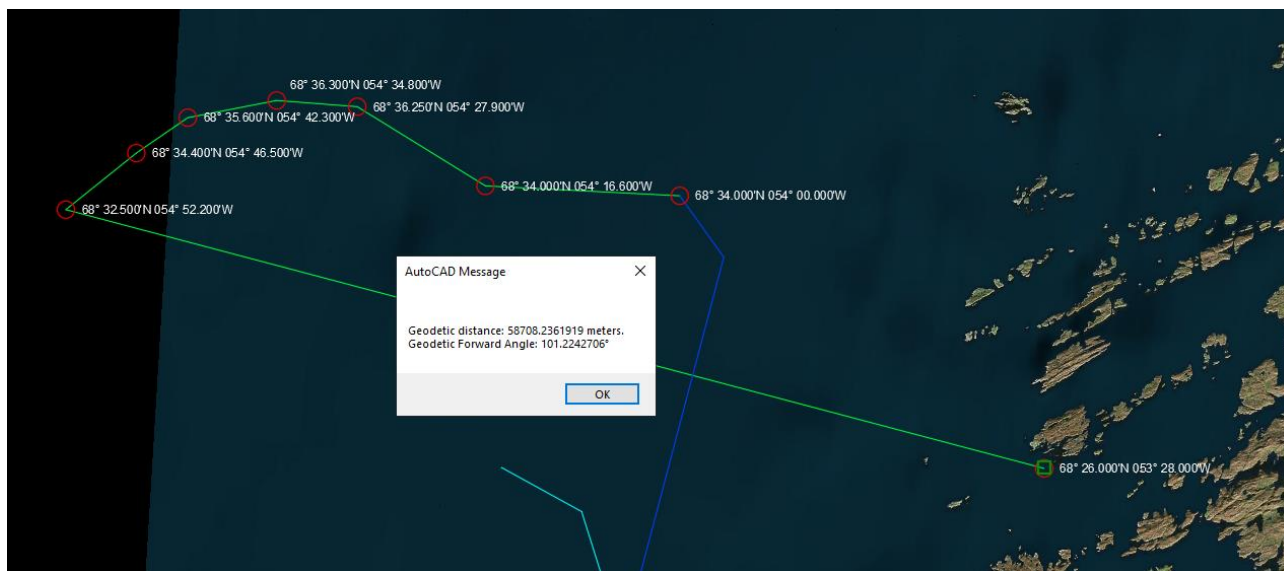
I understand in the ITT that all clarifications should be submitted at once so we preparing that. But when plotting the route from the RPL; There is a segment which looks a bit different.





Segmentet distance (58,696 km grid, 58708 km geodetic) correct within ~300 m,
So our RPL read have been correct. And the route makes a jump in 1 in long

| Point No | Point name | Latitude N | | Longitude W | | Depth (m) | Leg Dist (nm) | Leg Dist (km) |
|----------|------------|------------|--------|-------------|--------|-----------|---------------|---------------|
| 7 | AC 06 | 68 | 32.500 | 54 | 52.200 | 330 | | |
| | | | | | | | 31.553 | 58.435 |
| 8 | AC 07 | 68 | 26.000 | 53 | 28.000 | 450 | | |



| # | Question | Answer |
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| 14 | Please confirm this is correct | The typo in the RPL has been corrected. KML-file is correct. |
| 15 | Does the vessel to be used have to have Polar Code Ice Class certification? | Bidder is encouraged to clarify certification matters with vessel owners or insurance company. |
| 16 | <p>There is reference to a DTS/CRS performed in 2021 in your documentation.</p> <p>Would you be happy to share a copy with ASN to help us develop the best survey proposal for you?</p> <p>Thank you in anticipation.</p> | <p>The provided Route Position List is intended to suffice at this stage. Further documentation such as photo's and bathymetry recordings in the area around landing punch-out positions are intended provided during tender negotiations.</p> |
| 17 | Can non-EU members bid this project? | <p>Please refer to the section "Eligibility" in the Cover Letter:</p> <p>"The project is partly funded by the European Union under the Connecting Europe Facility (CEF).</p> |

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| | | <p>Please note that this entails special requirements to the eligibility of entities participating in the project as suppliers/contractors due to security reasons. Only suppliers/contractors established in and controlled from an EU member state or an OCT as defined by EU (Greenland is an OCT) are eligible to participate in this tender.</p> <p>"Control" is defined as the possibility to exercise decisive influence on the participant, directly or indirectly, through one or more intermediate entities, 'de jure' or 'de facto'. The fact that no influence is actually exercised is not relevant, as long as the possibility exists."</p> |
| 18 | Would the client consider a bid based on a subcontractors outlined specification along with a bid based on the clients specifications? | Yes |
| 19 | Please confirm that we should include 10% weather in our bid and that any time that passes that quantity will be paid at the vessels operational day rate? | No - weather downtime shall be included in the lump sum prices in Appendix 4.2 (Price List), and weather downtime is thus for contractor's account. |
| 20 | Appendix 2.1: How were the SSS survey areas determined? | Generally SSS are required for areas where burial of the cable is expected, i.e. at water depths of less than 1600 m except certain areas where trenching is omitted due to ice conditions, please refer to the Route Position Lists. |
| 21 | Appendix 2.1: Please confirm coordinates for RPL 1.A.3 Michael Alt are correct. | A typo in the RPL has been corrected. KML-file is correct. |
| 22 | Appendix 2.1: In some of the RPLs the designated SSS survey sections end in a much deeper WD and surpass the end of burial. What is the purpose of having SSS data outside of the potential burial areas? | The contour lines showing water depth in some part of the area are not well defined. These will be known after the MBES and then the more precise start/end positions for SSS can be determined. |
| 23 | Appendix 2.2 - Section 1.1: Was there a Desktop Study completed for the proposed cable system to identify areas or zone | The provided Route Position List has been made with respect for existing fishing activities in the area. |

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| | <p>of ecologically sensitive areas, fishing areas and seasons, ice conditions and other critical information? If so can the DTS be provided to aid in the bidding of this work?</p> | <p>For weather conditions in general, please refer to publicly available information on the weather condition in the area, e.g. the following websites: https://ocean.dmi.dk/arctic/icecharts_gl_southwest.uk.php, https://ocean.dmi.dk/icebergatlas/index.php, https://www.dmi.dk/index.php?id=3325 and https://ocean.dmi.dk/wavestat/index.uk.php</p> <p>There is no information about ecologically sensitive areas including cold water corals in the planned cable route corridor.</p> <p>The DTS as described in the RfQ documents will be shared during negotiation meetings.</p> |
| 24 | <p>Appendix 2.2 - Section 1.2: The RFQ states that HDD will occur between 10m and 250m water depth. Is it possible to have the shallow limit pushed to 15m or 20m water depth? It is likely that the offshore survey vessel will only work into 15m or 20m water depth.</p> | <p>The limit for the Shallow Water Survey has been updated to 15 m water depth and requirement to Vessel operation at such water depth has been updated accordingly.</p> |
| 25 | <p>Appendix 2.2 - Section 1.6: Is there a list of required applications and permits for the project area? Would they be outlined in the DTS?</p> | <p>There is no such list, and it is not outlined in the DTS. Purchaser will apply for the national survey permit based on the vessel information provided in Appendix 3.3 (Vessel used by Contractor) submitted by bidder as part of its quotation. All other permits are the responsibility of the Contractor. The Contractor is encouraged to contact the Danish Maritime Authority in order to obtain information on relevant permits. Danish Maritime Authority, Casper Brandts Plads 9, 4220 Korsør, Denmark. Phone: +45 72196000, mail: sfs@dma.dk.</p> |
| 26 | <p>Appendix 2.2 - Section 4.1.1-b: Instead of collecting one (1) final Subbottom line over the selected cable route could it be taken from an isopach made from the other Subbottom lines collected? By the time the</p> | <p>No. The results from initial swathe bathymetry, 3 side scan/sbp runs and bottom sampling will form basis for contractor in cooperation with Purchasers Representative to decide the final cable route. The final routing is finally required surveyed with sub-bottom profiler and swathe bathymetry.</p> |

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| | cable route is finalized the vessel could be working on another segment. | |
| 27 | Appendix 2.2 - Section 4.2: For the cable detection survey, could this be done when the SSS/SB fish is being towed with a magnetometer towed in tandem if the cables are located in the shallow water section of the survey? | Paragraph 4.4.12 Cable Detection Survey and ROV-inspection (Optional): For information, on the existing cables from 2008 it will be possible to induce a 16hz or 25 hz search tone. Contractor shall supply the necessary offshore detection equipment. |
| 28 | Appendix 2.2 - Section 4.3: For the optional ROV inspection of the existing cables, could that be done during the installation of the cable rather than part of the survey scope? | No |
| 29 | Appendix 2.2 - Section 4.3.1: Is there a reason 1600m WD was chosen for the Deep Water Survey parameter rather than 1000m? | Yes, the water depth has been determined due existing fishing activities in the area. |
| 30 | Appendix 2.2 - Section 4.3.1: Can the BU blocks be 10km by 10km? | Yes, the final position of the BU will depend on the findings during survey. The blocks shall be as requested. |
| 31 | Appendix 2.2 - Section 4.4.1: For the shallow water corridor would the client consider 500m rather than 1000m? With a potential shorter field season in the project area, the time to collect a wider corridor over the whole route could prevent the project from being completed in one season. If there are concerns about finding a suitable route in a 500m corridor, then the amount of RD could be increased to have funds available in the offer. | The minimum width of the surveyed corridor in shallow waters is 1000 m except in areas where shorelines prevent it. Eventual relaxation of corridor width will be at the discretion of the Purchaser Representative. |

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| 32 | Appendix 2.2 - Section 4.4.2: Would backscatter acquisition to 400m be acceptable? | No |
| 33 | Appendix 2.2 - Section 4.4.7: Would the client consider setting a corridor width for the shallow water work such as 500m rather than 3X WD to a maximum of 1000m? This would likely produce a more accurate project timeline and cheaper survey price. | Same as in 31 above |
| 34 | Appendix 2.2 - Section 4.4.8: For the seabed sampling section, there is no mention of CPTs or their spacing. Although this is planned to be a buried system, are CPTs not required? Most cable installation cables will require CPT if they are to attempt burial. | Purchaser doesn't find CPT necessary. |
| 35 | Appendix 2.2 - Section 4.4.8: Would the client consider two (2) attempts with a gravity core and the third attempt (3rd) with a grab sampler? | No |
| 36 | Appendix 2.2 - Section 5.1: If vessel space is limited, the Purchaser Representatives (2) and/or Ice-pilot may be required to share a cabin. -Please confirm if this is acceptable. | Not acceptable. |
| 37 | Appendix 2.2 - Section 5.2: For power on the ship, would the client accept stabilised 110V? | Acceptable |
| 38 | Appendix 2.2 - Section 6.1.4: | Protective clothing as required during cable work in arctic waters is sufficient. |

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| | Since this is not an Oil and Gas project, do all protective clothing need to be fire retardant? | |
| 39 | Appendix 2.2 - Section 6.1.4: When working a with over the side equipment, can PFD's and safety harnesses/fall arrest harnesses attached to the deck replace survival suit requirement? | Safety measures as required to perform work, including working with over the side equipment, in arctic water is sufficient. |
| 40 | Appendix 2.2 - Section 7.1.2: Can multiple pieces of equipment be used to meet the survey requirements? Ex. Two SSS to meet the 2000m WD parameter | Yes, as long as required detail and quality of data-acquisition are fulfilled. |
| 41 | Appendix 2.2 - Section 7.1.2: Will the client accept a 300/600 kHz SSS fish? | Yes, as long as required detail and quality of data-acquisition are fulfilled. |
| 42 | Appendix 2.2 - Section 7.1.3: Will the client accept a combined SSS and SB fish for this project? | Yes, as long as required detail and quality of data-acquisition are fulfilled. |
| 43 | Appendix 2.2 - Section 7.1.7: Clarify AML SVP16 to be able to determine an equivalent SVP | We reserve the right to assess the specification for the AML SVP16 but we believe that the equipment will meet Purchaser's requirement in respect of SVP probing. |
| 44 | Appendix 2.2 - Section 7.3.2: Can preliminary chart be viewed digital rather than plotted daily? | Purchaser requires hard copy charts to be plotted daily. |
| 45 | Appendix 2.3 - Section 3.2: Does the client require Northup Charts? | Yes |
| 46 | Appendix 2.3 - Section 3.2: | Yes, alignment charts for areas deeper than 1600 m are not required. |

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| | Typically we only provide Alignment Charts for areas where burial is required, would this work for the client? | |
| 47 | Appendix 2.3 - Section 3.2.1: Would the client be able to provide an example of the survey charts they require? | Yes, such examples will be provided during bid meetings. |
| 48 | Appendix 2.3 - Section 4.3.3: Please clarify file formats: TZX, HPGL | TZX file is a data exchange file for TimeZero Navigator which is widely used in Greenland. HPGL file extension is an HP Graphics Language file that sends printing instructions to plotter printers. |
| 49 | Appendix 5: Would the client considering doing some of the meetings via video conference using a software such as Teams? | It can be considered for some of the meetings. |